## ADDENDUM THREE QUESTIONS and ANSWERS 6789 OF

- Date: 06/16/23
- To: All Bidders
- From: Julie Runge, Procurement Specialist AS Materiel State Purchasing Bureau (SPB)
- RE: Addendum for Invitation to Bid (ITB) Number 6789 OF for Cigarette Tax Stamps to be opened on June 28, 2023 at 2:00 p.m. Central Time

Following are the questions submitted and answers provided for the above-mentioned ITB. The questions and answers are to be considered as part of the ITB.

## It is the Bidder's responsibility to check the SPB website for all Addenda or Amendments.

| Question<br>Number | ITB<br>Section<br>Reference | <u>ITB</u><br><u>Page</u><br><u>Number</u> | Question   | State Response   |
|--------------------|-----------------------------|--|--|--|
| 1                  |                             |  | Can you please provide us with<br>Pervious Bid Tabulation?   | See ITB 6789 OF<br>Attachment A on<br>opportunity website for the<br>previous Bid Tab.   |
| 2                  |                             |  | What is the expected minimum order quantity per order?   | Usual orders are<br>for rolls, 134 cases of<br>10,050,000 stamps and for<br>pads, two cases of 600,000<br>stamps.  |
| 3                  |                             |  | What is the frequency of orders per year?  | Once Annually  |
| 4                  |                             |  | Can you please provide us with the<br>Art work/ Logo to be imprinted?  | There is not a specific<br>logo. The stamp number is<br>either the roll number or<br>pad number. The stamp<br>must indicate the quantity<br>which is either 20 or 25<br>cigarettes. The stamp<br>must include "Nebraska"<br>and "Tax Paid" |
| 5                  | VI.C.4                      | 20   | This point requires a security<br>feature, such as fibers, in the<br>base carrier paper. As these<br>paper security features (typically<br>security fibers), do not transfer with the<br>Tax Stamp to the cigarette package<br>this type of security feature is only able<br>to be authenticated where Tax | VI.C.4. is hereby<br>changed to be an<br>optional requirement.   |

| 6 | VI.G.1 | 22 | Stamps are stored by the State or within<br>Distributor's facility. In both of<br>these locations there are<br>significant security features in the<br>Tax Stamps themselves that can<br>be authenticated by an Inspector<br>to ensure only genuine Tax Stamps<br>are being used. This type of<br>security feature cannot be authenticated<br>at a Retail location. Additionally, as the<br>base paper stock is discarded in a<br>non-secure manner by the Distributors<br>after the Tax Stamps are transferred<br>to packages of cigarettes any<br>security contained in the base paper<br>stock becomes available to<br>potential counterfeiters and/or<br>criminals who may search trash<br>containers outside of a Distributor's<br>facility. For these reasons will the<br>State remove the mandatory use of<br>security fibers and other<br>identifiable protective features in the<br>base paper, or at a minimum make this<br>an optional requirement?<br>This point requires that the stamps<br>must consist of five (5) impressions<br>or layers. We believe this is a description<br>of an existing product and limiting to<br>the security of the cigarette tax stamp<br>as more layers can generally<br>provide additional features and enhance<br>the overall security. We therefore<br>request that this requirement be<br>reworded to "consisting of at least five<br>(5) impressions or layers, including<br>safety tint lettering". | Section VI.G.1 is hereby<br>deleted and replaced with<br>the following:<br>The stamp application<br>method and safety tint<br>lettering, must consist of at<br>least five (5) impressions<br>or layers, including safety<br>tint lettering and suitable<br>for high speed, positive<br>application with heat to the<br>receiving surface such as<br>cellophane, polypropylene,<br>aluminum foil, paper, etc. |
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| 7 | VI.G.1 | 22 | This point requires that the stamps be<br>"die stamped utilizing the intaglio process<br>or equivalent". We assume that the<br>State means that the stamps "must<br>be printed with the intaglio process<br>or equivalent". We believe that<br>specifying the type of printing press<br>used restricts competition. If the tax<br>stamps meet the functional and<br>security requirements we believe that<br>the type of printing press used is not<br>relevant requirement. Will the<br>State therefore remove the requirement<br>to use a particular type of printing press?  | See answer to #6 above.  |

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| 8  | VI.I.1.f /<br>g / i | 23 | These three sections indicate that<br>the sheets, pads and stamps shall<br>begin with "X1532" and shall then<br>be consecutive with no missing or<br>duplicate numbers. Is the first pad to<br>be numbered X1532 and the second<br>pad numbered X1533 and if so what are<br>the numbers on the 10 sheets in that<br>pad? What are the numbers on the<br>150 stamps on each sheet? Can the<br>please clarify this with examples. | Correct. Each of the 1500<br>stamps in the same pad<br>will have the number<br>X1532. The next pad will<br>have 1500 stamps with the<br>number X1533.  |
| 9  | VI.I.1.g            | 23 | Due to potential spoilage during<br>production will the State accept missing<br>pad numbers if there is a report with<br>each shipment of stamps that<br>clearly indicates "Pads Not In<br>Circulation" for the missing pad numbers<br>as stated in Sections VI.I.3.g & h on<br>page 24?  | A certified listing of all pads<br>not in circulation must be<br>provided to the State.  |
| 10 | VI.I.2.f /<br>g / h | 23 | These three sections make it clear that<br>all stamps in each pad will have the<br>same number but can the State clarify<br>each sheet in the pad will also have<br>the same number as the pad?   | Yes, each sheet in the pad<br>will have the same number.   |
| 11 | VI.I.2.g            | 23 | Due to potential spoilage during<br>production will the State accept missing<br>pad numbers if there is a report with<br>each shipment of stamps that<br>clearly indicates "Pads Not In<br>Circulation" for the missing pad numbers<br>as stated in Sections VI.I.3.g & h on<br>page 24?  | A certified listing of all rolls<br>not in circulation must be<br>provided to the State.   |
| 12 | VI.I.3.a            | 23 | This section states that the rolls of<br>stamps are to begin with the roll<br>number 95591 and then<br>continue consecutively with no missing<br>or duplicate numbers. Is the roll number<br>the only line of text printed on the stamps<br>or is there also a stamp number<br>printed beneath the roll number?   | Only the roll number will be printed on the stamp.   |
| 13 | VI.I.3.a            | 23 | This section states that the rolls of<br>stamps are to begin with the roll<br>number 95591 and then<br>continue consecutively with no missing<br>or duplicate numbers. However<br>Sections VI.I.3.g & h on page 24 allow<br>for missing roll numbers to be identified<br>as "Not In Circulation". Will the<br>State therefore remove the requirement<br>for roll (and pad) numbers to not<br>have missing numbers?              | Section VI.C.3.a. is hereby<br>deleted and replaced with<br>the following:<br>Each roll of thirty thousand<br>(30,000) stamps shall<br>begin with number 95591<br>and continue<br>consecutively. |
| 14 | VI.I.3.c            | 23 | This section requires that the roll<br>numbers be overprinted after<br>primary printing with a legible<br>alpha-numeric identification code.<br>This describes a process used by<br>the State's current supplier and is an  | Section VI.I.3.c. is hereby<br>deleted and replaced with<br>the following:<br>Stamp within each roll<br>must contain a legible   |

| 15 | No              | No | overly restrictive requirement. It is<br>not important at what point in production<br>the serial number is placed on the<br>individual stamps but rather that<br>each stamp has a unique serial<br>number. Therefore, we request that<br>State reword this requirement so it<br>doesn't specify when the unique<br>serial number is printed on the stamps.<br>Can the State please provide images of<br>the tax stamps currently in use?  | alpha-numeric<br>identification code<br>consisting of no less than<br>5 (five) alpha-numeric<br>characters.<br>An attachment has been<br>provided of the current   |
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| 16 | section<br>R, Q | 27 | Section R indicates that "performance<br>testing will be performed". However,<br>Section Q indicates that "samples may<br>be required for testing"<br>Can NDOR provide clarifications<br>related to samples and performance<br>testing?<br>If Samples are required does the state<br>require samples to be provided pre or<br>post award of this contract?<br>If performance testing is required does<br>the state intend to conduct testing pre<br>or post award of this contract? | image. See Attachment B<br>for current tax stamp.<br>Performance testing will be<br>optional.  |
| 17 | Section<br>R    | 27 | Current vendors do not provide,<br>manufacture, or maintain stamping<br>machines.<br>If NDOR, does require performance<br>testing, we seek the following<br>clarification:<br>How does NDOR intend to test the<br>stamping machines and what bearing will<br>the stamp machine performance have on<br>the vendor's performance rating?  | Multiple stamping agents<br>will perform testing of<br>samples provided at the<br>stamping agent's location.<br>A significant difference<br>between the vendors'<br>stamps will affect the<br>performance rating.<br>Factors would include the<br>speed and error rate. A<br>significant difference would<br>include where a stamp has<br>an error rate of 3% while<br>the other stamp has an<br>error rate of 30% |
| 18 | Section<br>R    | 27 | If NDOR, does require performance<br>testing, we seek the following<br>clarification:<br>Will NDOR provide the definition of  | 60 – 75 degrees<br>30 – 50% humidity   |

|    |              |    | "normal room temperature and humidity"<br>for the storage of the stamps prior to<br>testing?   |   |
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| 19 | Section<br>R | 27 | Limited test runs can be misleading when<br>paper, quality, stamp adhesion and<br>alignment are evaluated. Longer test<br>runs provide a more robust sample size<br>that will more closely mimic field use.<br>If NDOR, does require performance<br>testing, we seek the following clarification:<br>Will NDOR consider an application test<br>sample of a minimum of 35 feet to allow<br>for more robust and less subjective<br>performance testing?  | The sample size of six 15,000 is sufficient.  |
| 20 | Section<br>R | 27 | If NDOR, does require performance<br>testing, we seek the following<br>clarification:<br>Can the agency confirm that a stamping<br>technician will be onsite to confirm that<br>the stamping machines will be set to the<br>manufacturer's recommended dwelling<br>time (DT) and temperature settings for<br>this performance test?<br>How will performance testing be<br>proctored or observed to ensure<br>consistent testing?   | Multiple stamping agents<br>will be selected to test. If<br>requested by vendor a<br>DOR representative can be<br>present at the stamping<br>agent location.                                      |
| 21 | Section<br>R | 27 | If NDOR, does require performance<br>testing, we seek the following clarification:<br>Performance testing for resilience can<br>be very subjective. For example, a<br>fingernail scratch test cannot account<br>for pressure, nail thickness, or<br>sharpness. Tape applied to test<br>resilience is also a flawed method as it<br>also depends on downward pressure of<br>the tape applied, brand and quantity of<br>tape used to test resilience.<br>We suggest using an abrader that can<br>be purchased commercially and<br>provided at each test location to test<br>stamp resilience.<br>Can the agency describe how post<br>application and resilience will be<br>tested? | Sample stamps will be<br>observed at retailer<br>locations. DOR Inspectors<br>will be provided feedback<br>on stamp resilience by<br>taking images of the<br>sample stamp at retail<br>locations. |

| 22 | С | 2 | Section C.4 invites vendors to a bid<br>opening but the date and time are listed<br>as June 1, 2023 (under activity) and June<br>21,2023 under Date/Time. It is our<br>assumption that the bid opening will be<br>on June 21, 2023, at 2pm central time.                    | Amended Bid Opening for<br>ITB 6789 OF is June 28,<br>2023 at 2:00 pm CT. See<br>ITB 6789 OF Addendum<br>Two on the bid opportunity<br>website for revisions.  |
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|    |   |   | <ul><li>Will NDOR confirm the bid opening date<br/>and further confirm that the invitation will<br/>be valid for June 21, 2023, at 2pm central<br/>time?</li><li>If a new invitation is required how will<br/>NDOR provide the new invitation to all<br/>vendors?</li></ul> | Notification letter is posted<br>to website if an Invitation to<br>Bid is withdrawn. A new<br>solicitation would then be<br>posted to the website and<br>an e-mail notification letter<br>is sent out. The State of<br>Nebraska doesn't<br>guarantee that all potential<br>bidders receive an e-mail<br>notification. It is the<br>responsibility of vendors to<br>check the website<br>frequently for any bid<br>opportunities. |

This Addendum will become part of the ITB and should be acknowledged with the ITB.